



Connecting Business Models across Safe and Sustainable by Design-, Open Innovation Test Beds- and Digital Product Passport- initiatives

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Outline

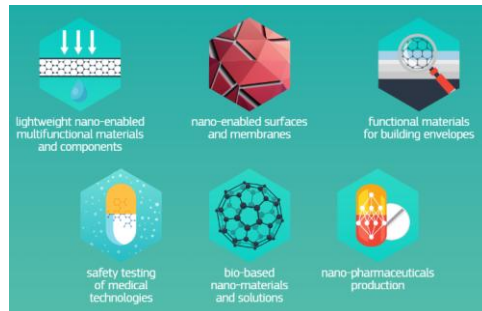
- ✕ OITB – Open Innovation Test Bed
- ✕ SSbD – Safe and Sustainable by Design
- ✕ DPP – Digital (Materials) and Product Passport
- ✕ Introduction to Digital Business Models
- ✕ Data - the common value?
- ✕ Link to DPP needs
- ✕ Example on crosslinks
- ✕ Business Models Needed?



OITBs in a nutshell

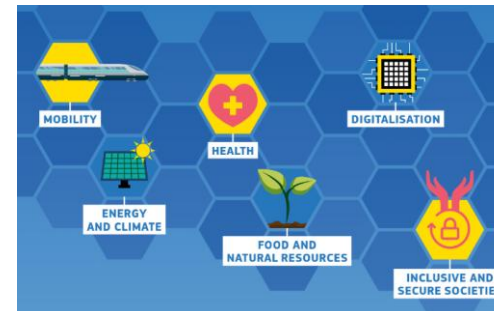
Who they are?

- ✖ Physical facilities for development, testing, upscaling of innovative advanced materials
- ✖ From validation in laboratory - TRL4, to prototypes in industrial env. - TRL 7
- ✖ Facilities and services accessible to industry at fair costs and conditions
- ✖ Harmonizing procedures for materials development, testing and upscaling

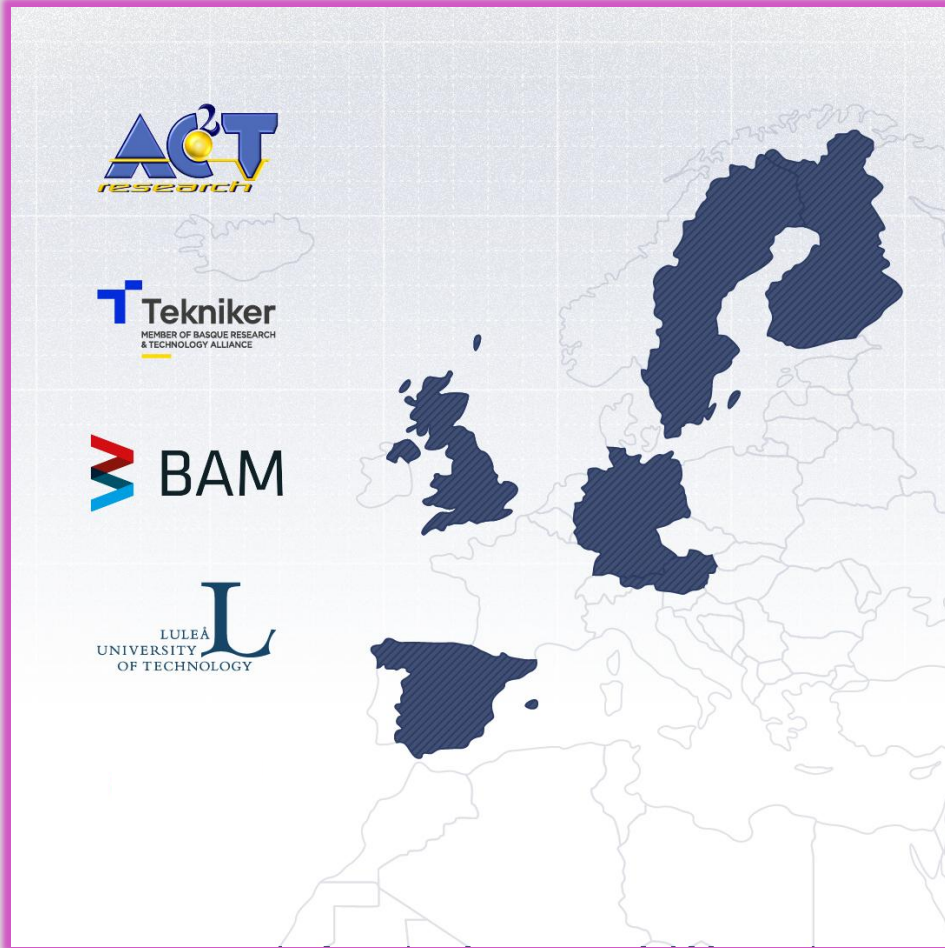


HORIZON 2020

- ✖ ~ € 300M invested
- ✖ 27 projects in different fields
- ✖ Average # beneficiaries: 15
- ✖ Average duration: 49 months
- ✖ Average EU contribution: EUR 12Mio
- ✖ Around 35% SMEs



Example OITB

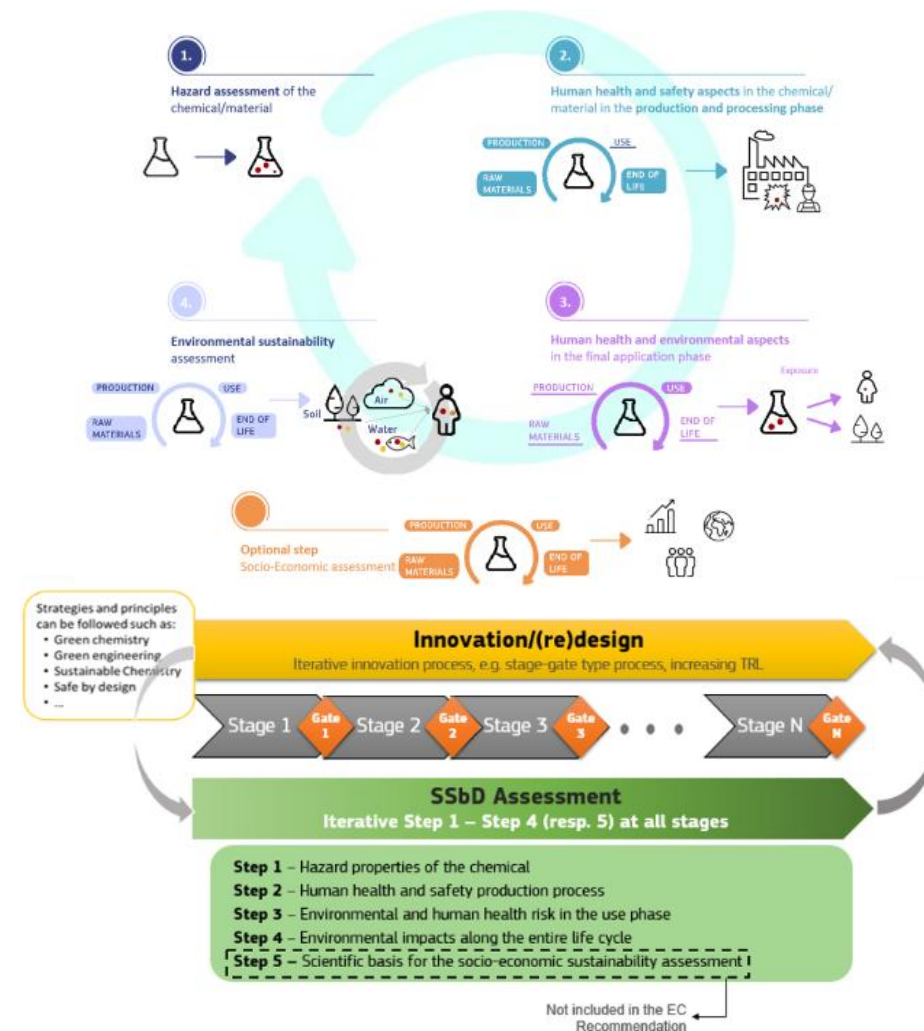


- ▶ World's largest provider of tribological characterisation services of materials
- ▶ More than 100 tribometers and additional advanced characterization methods
- ▶ More than 250 experts
- ▶ 5 European Service Providers
- ▶ Platform based business process from service request to service closing
- ▶ Data Hub for tribological materials data

SSbD in a nutshell

Framework for (re)design

- ✖ **Chemicals and materials design:**
focus on developing new substances with safer & more sustainable properties
- ✖ **Process design:**
focus on creating new or improved processes to minimize substance use
- ✖ **Product design:**
focus on specific functions within the product



source: doi:10.2760/28450 KJ-NA-31-942-EN-N

Example SSbD



Create a virtual platform, based on integrated computational models with built-in artificial intelligence (AI) features, to predict the safe and sustainable lubricant's features and performance in a tribological system and to facilitate the formulation of lubricants to overcome the challenge posed to the European industry by new market demands, regulatory requirements or shortage of raw materials.

Coordinator



<https://sitolub.eu/>

Partners



GreenDELTA



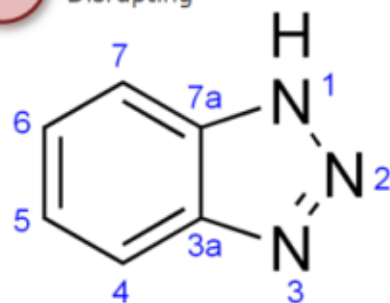
Properties of concern



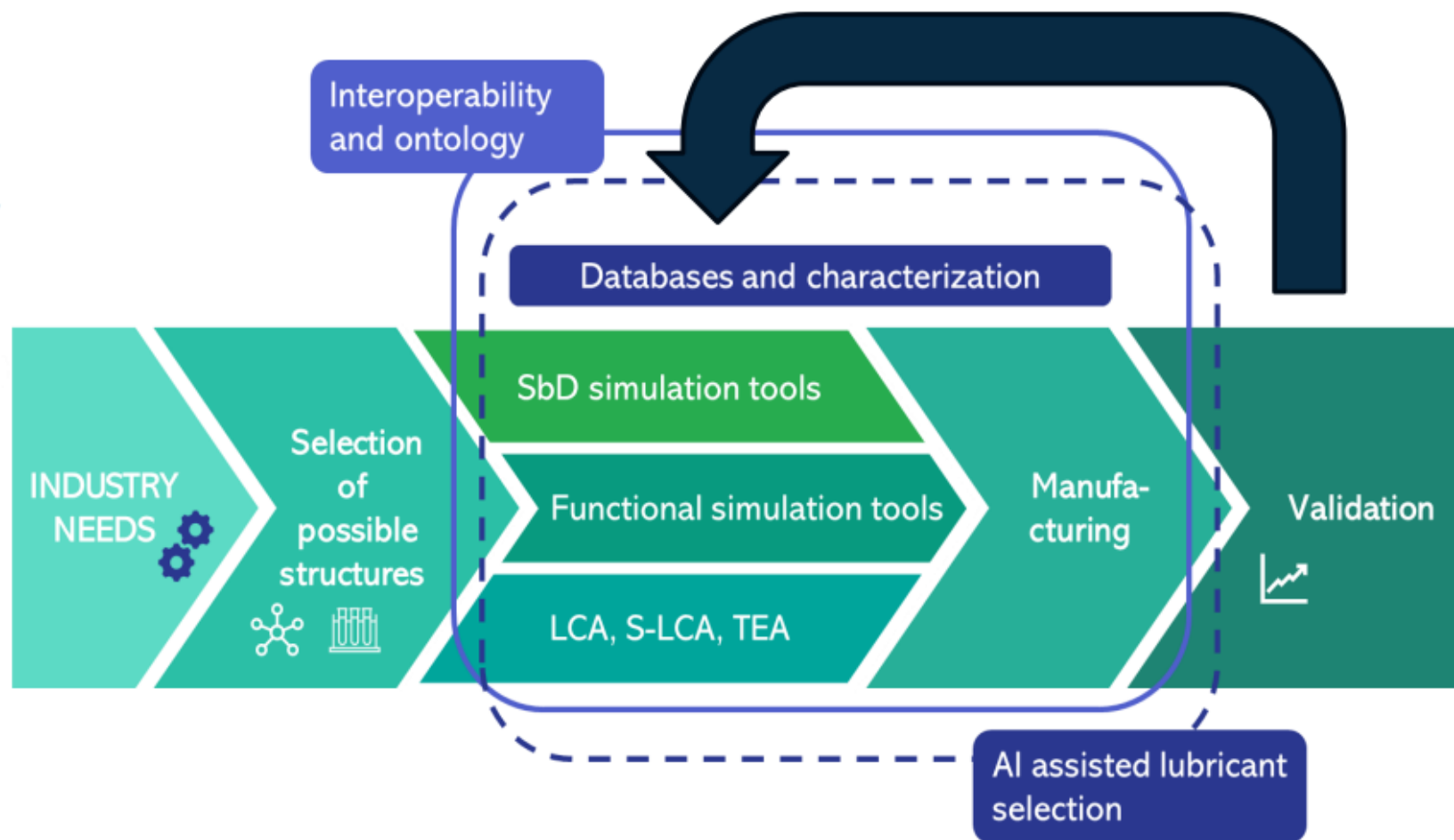
Under assessment as Persistent, Bioaccumulative and Toxic



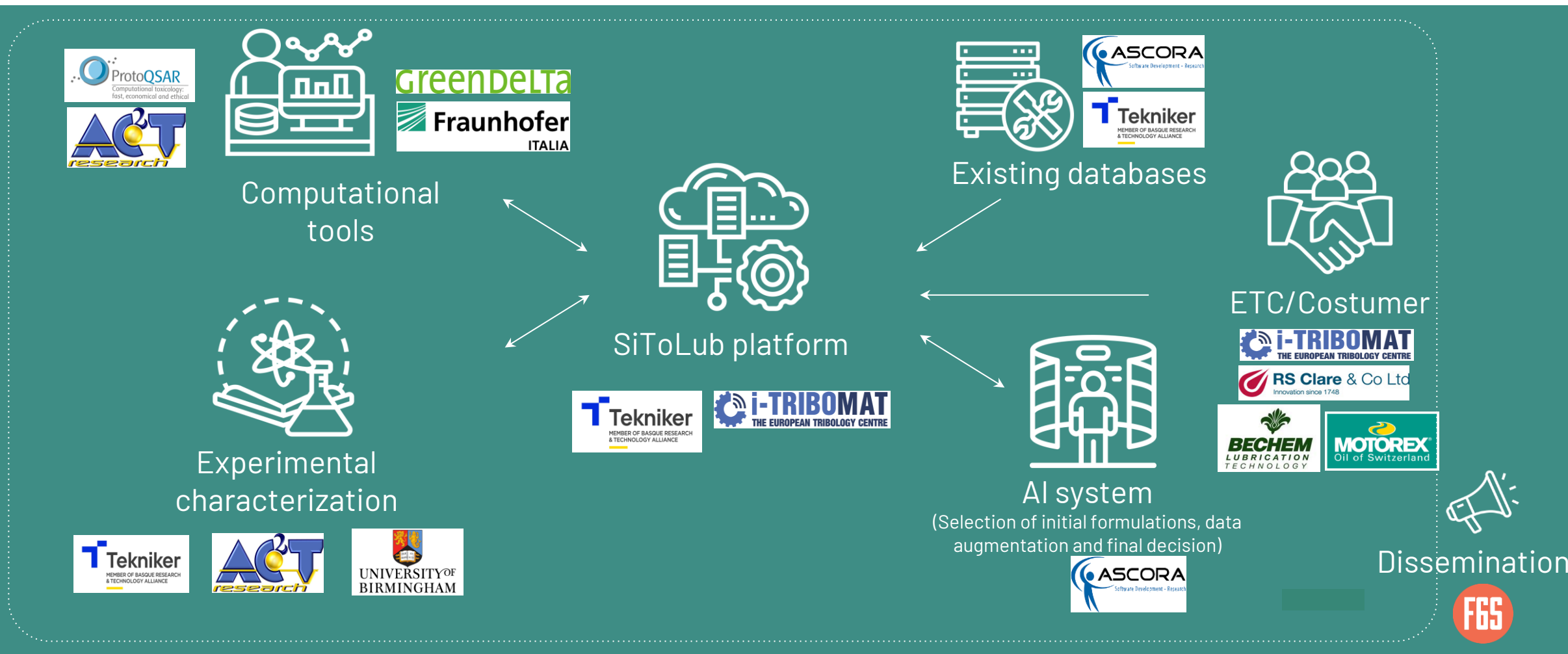
Under assessment as Endocrine Disrupting



benzotriazole



PATHWAY TO SUCCESS



D(M)PP Digital Materials and Product Passport

Driven by Regulation

- ✕ The DPP is part of the Ecodesign for Sustainable Products Regulation (ESPR)
- ✕ A framework that sets general information/performance requirements for products:
 - ✕ Specific requirements for individual product groups are described in delegated acts
 - ✕ A list of eco-design criteria indicates possible information requirements
 - ✕ For products sold in EU, Responsible Economic Operator (REO) is liable



Example D(M)PP DigiPass



- ✧ **Fostering** digitalization of innovative advanced materials
- ✧ **Strengthening** the digital maturity
- ✧ **Harmonizing** materials data sources and infrastructures
- ✧ **Ensuring Interoperability** and standardization of materials data
- ✧ **Enabling Digital Materials and Product Passport**
 - ✧ **Digital Product Passport:** legislation/ regulation; openly accessible
 - ✧ **Digital Material Passport:** finetuned access rights
→ used in co-innovation processes

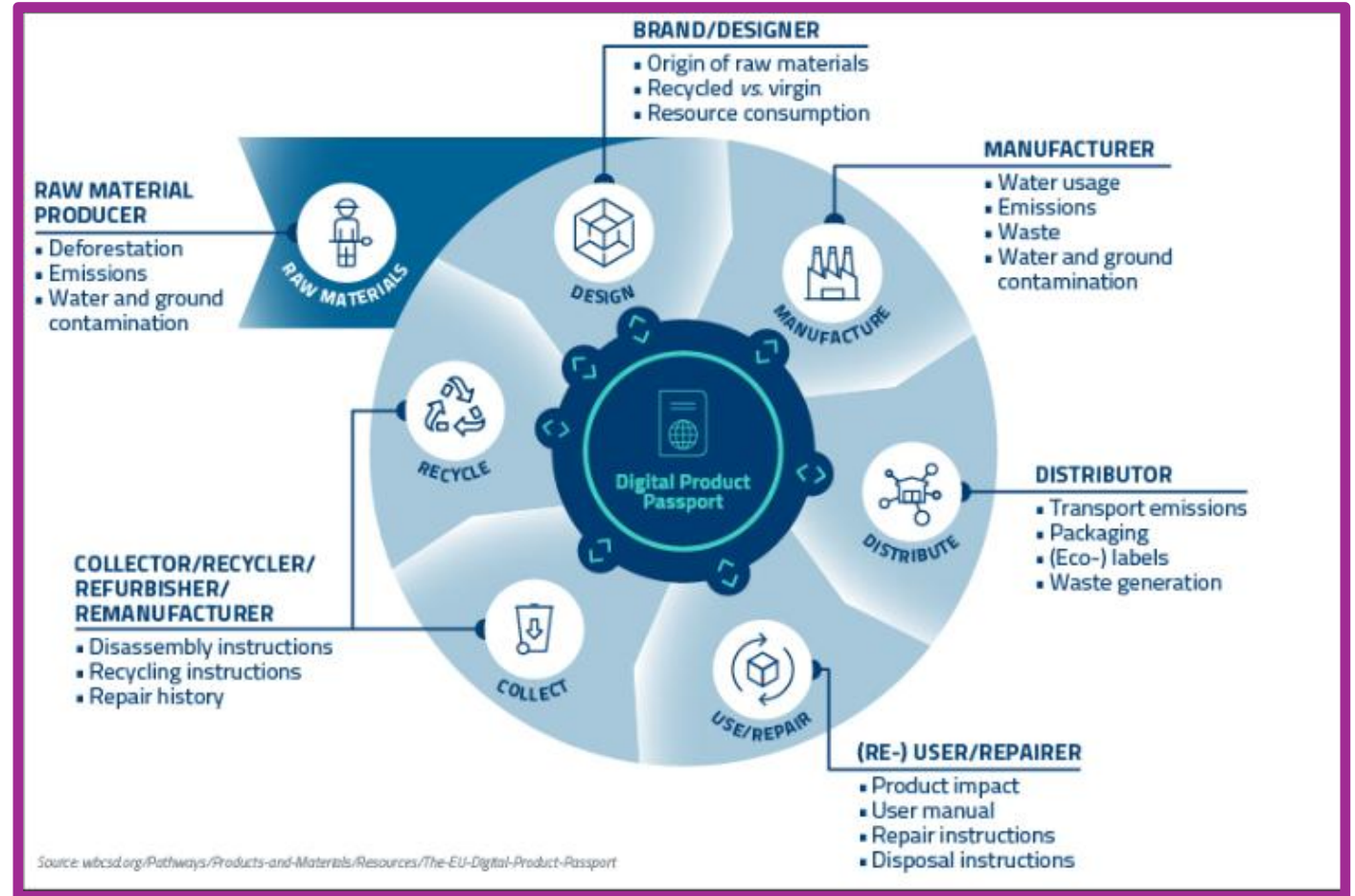
DigiPass – Services – DPPaaS

- ✖ **Digital tools** for creating and utilizing **DMPPs**
- ✖ **Interoperable** data management system
- ✖ **Standardized** data formats and protocols
- ✖ **Harmonized** materials modelling and characterization methods
- ✖ **A common language** and method for data documentation
- ✖ **Collaboration environment** open innovation framework - digital platform
- ✖ **Training** for stakeholders

ESPR – DPP - requirements

Data needed

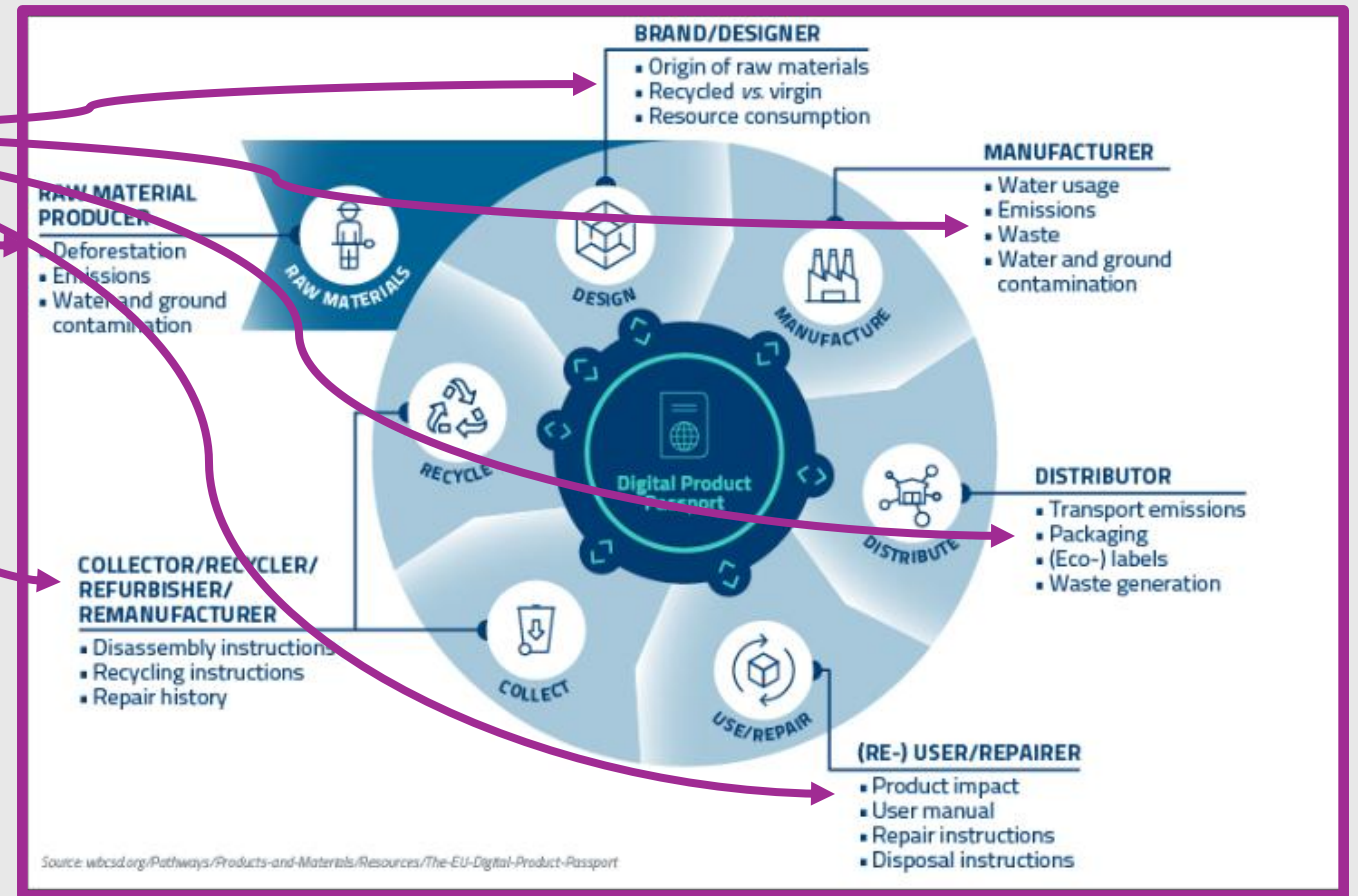
- ✕ RAW material information
- ✕ Manufacturing & Process
- ✕ Design, Assembling...
- ✕ Transport
- ✕ Use phase
- ✕ Re-X, re-cycling, re-use...
- ✕



Materials Data enabling DPPs

(Raw) Materials Data

Tool steel, AISI W5 (water-hardening)	
General information	
Designation	Tool steel, AISI W5 (water-hardening)
Condition	Normalized & annealed, brine or water quenched, tempered at 175-345°C
UNS number	T72305
US name	AISI / SAE W5
EN name	~125Cr1, ~125Cr2, ~85Cr1, ~90Cr3
EN number	~1.2002, ~1.2004, ~1.2055
Tradenames	
Fortuna, Witten	
Typical uses	
Cutting tools, Single-point types, Milling cutters, Drills, Reamers, Taps, Threading dies, Form cutters	
Hot-forging tools and dies, Dies and inserts, forging machine plungers and piercers	
Cold-forming dies, bending, forming, drawing, and deep-drawing dies and punches	
Shearing tools, Dies for piercing, punching, and trimming, Shear blades	
Structural parts for severe service conditions	
Battering tools hand and power	
Composition overview	
Composition detail (metals, ceramics and glasses)	
Price	
Physical properties	
Density	7730 x x 7880 kg/m ³ (estimate)
Mechanical properties	
Impact & fracture properties	
Thermal properties	
Electrical properties	
Magnetic properties	
Optical, aesthetic and acoustic properties	



Materials Data Example for DPP

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SSbD

SITOLUB

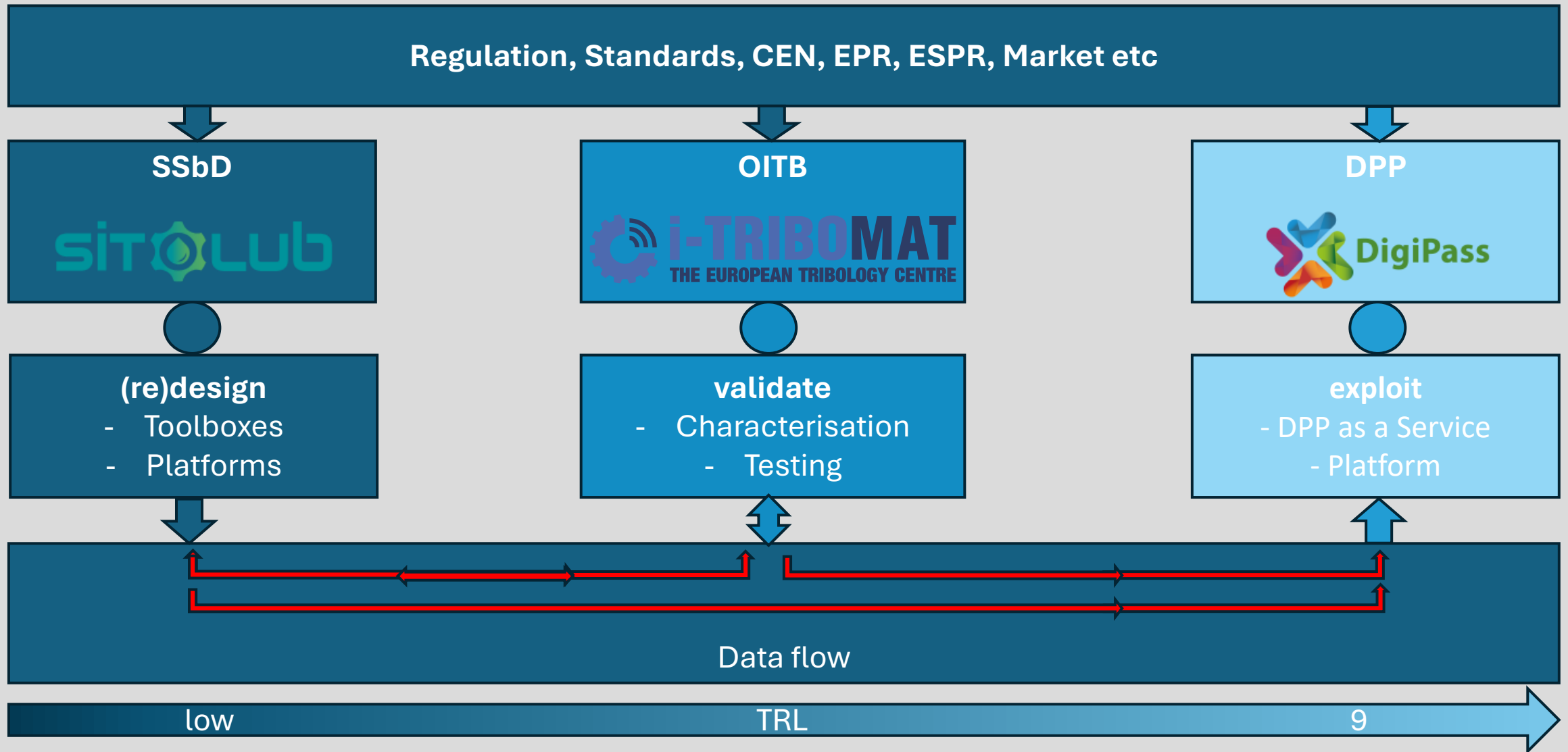
OITB

i-TRIBOMAT

EUROPEAN TRIBOLOGY CENTRE

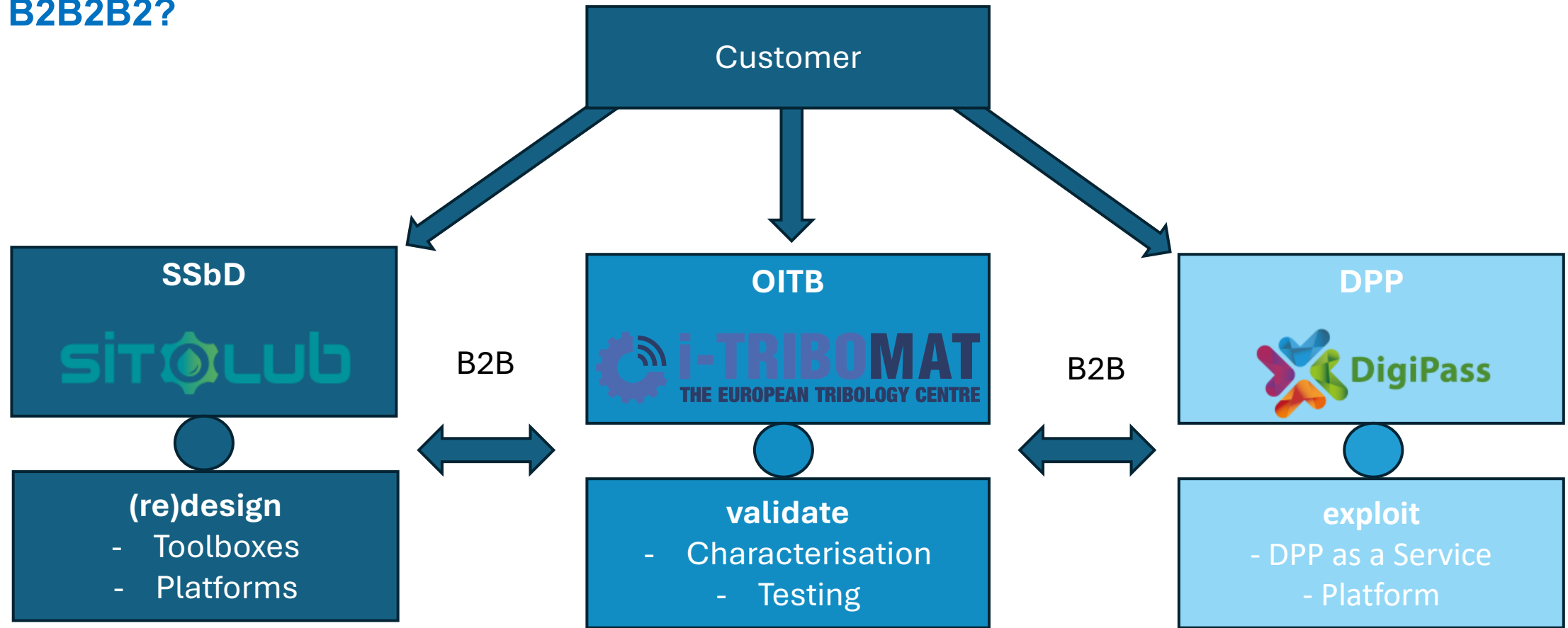
Tool steel, AISI W5 (water-hardening)				
Healthcare & food		SSbD SITOLUB		
Food contact	No			
Guidance for MRI Safety	Caution - Strong Interaction			
Restricted substances risk indicators				
RoHS 2 (EU) compliant grades?	Yes	OITB i-TRIBOMAT EUROPEAN TRIBOLOGY CENTRE	SSbD SITOLUB	
REACH Candidate List indicator (0-1, 1 = high risk)	0			
SIN List indicator (0-1, 1 = high risk)	0			
Critical materials risk				
Abundance risk level	Low	SSbD SITOLUB		
🌐 Sourcing and geopolitical risk level	High			
🌐 Environmental country risk level	High			
🌐 Price volatility risk level	Medium			
Conflict material risk level	None			
Tool steels			OITB i-TRIBOMAT EUROPEAN TRIBOLOGY CENTRE	SSbD SITOLUB
Processing properties				
Durability				
Corrosion resistance of metals				
🌐 Stress corrosion cracking	Slightly susceptible			
Primary production energy, CO2 and water				
🌐 Embodied energy, primary production (virgin grade)	20.7 ≤ x ≤ 22.9	MJ/kg (estimate)	SSbD SITOLUB	
Embodied energy, primary production (typical grade)	13.3 ≤ x ≤ 15.5	MJ/kg (estimate)		
🌐 CO2 footprint, primary production (virgin grade)	2.19 ≤ x ≤ 2.42	kg/kg (estimate)		
CO2 footprint, primary production (typical grade)	1.3 ≤ x ≤ 1.53	kg/kg (estimate)		
Water usage	46 ≤ x ≤ 50.9	l/kg (estimate)		
Processing energy, CO2 footprint & water				
Casting energy	10.9 ≤ x ≤ 12	MJ/kg (estimate)		

Data - The Common Value?



Interaction with Customer?

✕ B2B2B2?



Conclusio



Connecting Business Models between
SSbD – OITBs – DPP Initiatives



One Eco-System - Visibility



Creating added value

Single Entry Point – one face to your customer
Seamless Data exchange
Cross selling
...



Saving ressources

Acknowledgement

✚ **DigiPass CSA**, HORIZON-CL4-2023-RESILIENCE-01-39, GA No. 101138510,
WIKKI LIMITED, UK participant in Horizon Europe Project DigiPass,
is supported by UKRI grant number 10100819.
<https://ms.hereon.de/digipass/index.php.en>



✚ **SiToLub**: HORIZON-CL4-2023-RESILIENCE-01-23, GA No. 101138807,
Title: Simulation Tools For The Design Of Safe And Sustainable Lubricants
<https://sitolub.eu/>



✚ **i-TRIBOMAT** OITB, H2020-NMBP-TO-IND-2018-2020, GA No. 814494,
Title: Intelligent Open Test Bed for Materials Tribological Characterisation Services
<https://i-tribomat.eu/>





Know Your Products!



COORDINATION AND KNOWLEDGE SHARING ACROSS MATERIALS DEVELOPMENT COMMUNITIES (CSA):

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